

# Yacht Support in Lisbon & Portugal

... offering our new comprehensive superyacht services



OFFSHORE  
SOLUTIONS  
UNLIMITED™



# Main Office

YachtsUnlimited™, Edifício LACS, Rocha Conde de Óbidos, 1350 352 Lisboa, Portugal

# Mission

- Our purpose is threefold:
- to provide comprehensive support to all superyachts visiting Portugal.
- to provide project support for refit, repair and new building projects.
- to provide innovative products to the maritime industry in Portugal.



**YachtsUnlimited™**

# Our Objectives

We have established close ties to all marinas, maritime authorities, and marine services in Portugal to be able to give yacht owners and their yacht managers/Captains the support they need! We assure top quality and timely services from arrival until you leave the country. Our global service network will add further quality and quick turnover for complicated repairs and engineering solutions. Our specialists hail from all parts of the world and bring to Portugal a wealth of experience that is unprecedented in the industry! One other aspect of our activity is the multi-lingual support that not only considers the business culture in Portugal but that of our clients!





# Approach



## Not Agents

We are not just acting as agents but give active 'hands on' support to both the yacht owner's side and the suppliers side, such as marinas, shipyards and their sub contractors. We are actively working with our clients planning their projects and seeing it through to conclusion 'within time, within budget' using our own experienced engineers and yacht managers.

## All Aspects

We cover all aspects involved in yacht operations in Portugal and also assure a good after sales service for our clients. Our reach is global! For the local superyacht repair & construction industry we are the link to develop their businesses further and improve specific skills and provide training to their project managers to achieve better results.

## Performance

We offer modern products to our clients that improve fuel efficiency of marine engines of all types, reduce emissions, and/or are in general more sustainable than the products or machinery they replace. We can offer complete fleet solutions in this field and also work towards the goal to exceed upcoming regulations.

# Facilities



Our services are offered in various locations and include the following facilities

Marina and dock spaces for yachts up to 180m

Shipyard facilities and dry docks for all sizes

Sliplifts to 1500t

Syncrolift/Hydrolift facilities to 750t lifting capacity

Large fabrication and modern paint sheds

Plasma cutters, CNC machines, hydrojet blasters, etc.

Deepwater anchorages in brackish waters up the Tegos river for any masts lower than 77 meters (bridge clearance), but with unlimited heights in other locations (i.e. at Cascais).

Project office spaces with high speed internet, gym, barbershop and canteen. 24/7 (in Lisbon)

# Services

Marina Bookings  
Dry Dock & Dockside Repairs  
Lay-up Facilities ashore/afloat  
New Building & Conversion  
Complete Refits  
Emergency Repairs  
ISM/ISPS Management  
Customs Agency  
Bunker Services  
Car & Truck Rentals  
Provisioning & Ship Agency Services  
Crew Travel & Accommodation  
Spare Parts  
New Products/Green Products





# Training

## ...going the extra mile

In collaboration with the Nautical Schools in Paço de Arcos we can offer training sessions for yacht crew. We can arrange for STCW upgrade courses for deck & engine crew (in English) that probably will coincide with dry docking or dockside repair periods.

Without any further expense we offer as independent consultants to assess the client's yacht with our own engineers to suggest measures to improve efficiency and economy of the operations and check on crew status/motivation, etc.





# Founders



Capt. Thomas Wissmann

Thomas grew up in the northern part of Germany close to the North Sea. He has been sailing his father's 28ft sailing boat single handed since the age of 15 which led to a long career in the maritime sector. After his engineering education Thomas started in the German merchant navy as an assistant engineer but moved quickly to become a sailing instructor. After 3 years of teaching he returned to active duty on board and over the years has worked on various small passenger ships, diving vessels, superyachts and sail training ships as master mariner. He also was engaged in various projects ashore which include management of a ship yard in Genoa, Italy, various refit projects as well as new buildings. In 1996 Thomas set out with his dive boat for a 3-year diving expedition that visited 15 different island chains in the South Pacific. After the dive vessel was sold he continued his own ship brokerage and consulting firm. With close partners he started to establish a global network of reliable and expert maritime consultants that today can serve the most sophisticated projects, be it in the offshore oil & gas, superyacht, or passenger vessel industries. This led to many appointments up to highest government level consulting, i.e. development of a road map for the Philippine ship building and ship repair industry in 2014 for the European Commission. Today his focus is on finding solutions for greener and more efficient vessel operations, developing of the shipyards in Portugal and, finding more time to spend with the family. Thomas is married and has 3 children. He lives in Lisbon, Portugal but also loves to spend time far from the sea in the Austrian mountains to enjoy nature, skiing and hiking.



Eng. Carlos R.S. Martins

Carlos is a seasoned sailor as well as a qualified maritime and civil engineer. He grew up in the Lisbon suburbs of Paço de Arcos and Carcavellos and graduated with a BA and a master's degree from the Náutica Infante d. Henrique to also qualify himself further for power systems with LNG, Solar & Wind energy throughout his career. After his time at sea mainly on tankers he was engaged to oversee the construction of two VLCC tankers at a Portuguese shipyard. This led to engagements as service manager for various manufacturers such as Schottel or Alfa Laval. Carlos was in charge of construction and further operation of power stations up to 270 MW in UAE, Oman, Angola, Spain, Holland, Italy & France for some leading companies in the energy sector. He was the country manager for Alfa Laval in Angola as technical and commercial director in charge of technical monitoring, installation, commissioning and project solutions before returning to Portugal to start work with Offshore Solutions Unlimited™ in 2016. Carlos has an affinity to the sea that started with dinghy racing at the Club Nautico in Paço de Arcos and Cascais. He holds his commercial skippers license to operate passenger boats in Portugal and has enjoyed many yacht deliveries and also seasonal assignments on superyachts where he met Capt. Thomas on a delivery from Tunis to San Remo. Carlos is married and has two daughters. He lives in Oeiras, near Lisbon and 5 minutes from the Sea.





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Simplicity is the ultimate Sophistication, Leonardo da Vinci



# Contacts

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